



## **R Systems International Limited**

### **Operating Metrics**

#### **Revenue Concentration by**

<b>Geography</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
North America	74.0%	74.2%	68.9%
Europe	10.1%	10.4%	13.5%
SEAC*	12.8%	12.5%	14.6%
India	1.9%	1.9%	2.3%
Others	1.3%	1.0%	0.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\* SEAC : - South East Asian Countries

<b>Client</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
The Largest Client	6.6%	6.7%	7.1%
Top 3	12.7%	11.6%	12.3%
Top 5	16.9%	15.3%	16.4%
Top 10	23.7%	22.8%	24.2%

#### **Total Associates**

<b>As at Dec 31</b>	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>Technical</b>	<b>3,643</b>	<b>3,874</b>	<b>3,548</b>
<b>Software Services</b>			
Onsite	539	558	537
Offshore	2,436	2,417	2,344
<b>KS</b>			
Offshore	644	866	635
Trainees	24	33	32
<b>Support</b>	<b>548</b>	<b>546</b>	<b>487</b>
<b>Total Count</b>	<b>4,191</b>	<b>4,420</b>	<b>4,035</b>