

Serving International Procurement Office Needs – R Systems' ECnet Enterprise Procurement

The Customer

The customer is well-known for its industrial and consumer audio visual products, including car electronics products. With its base in Singapore, it serves the roles of overseeing the operations of the production administration, Design Centre and International Procurement Office (IPO).

Business Challenges

With more than 100 suppliers based in South East Asia, the customer addressed the challenges faced by the IPO as below:

- ✦ Lack of speed and information visibility due to large pool suppliers and high volume of monthly Purchase Orders (POs) and Delivery Orders (DOs)
- ✦ Poor lead time and efficiency due to manual and paper-based processes in procurement activities
- ✦ Constant occurrence of Information inaccuracies and errors

R Systems and our solution for IPO – Enterprise Procurement (EP)

Enterprise Procurement (EP) helps customers to streamline and integrate their procurement process – from the point of need to final settlement of transactions and the delivery of products. This allows the organization to reduce costs and inefficiencies from the procurement process, yielding lower process expenses and lower costs from suppliers. Despite that, these are also the benefits:

- ✦ Information visibility between the Customer and its suppliers
- ✦ Easy and timely procurement process
- ✦ Faster response from the suppliers to the Customer's orders
- ✦ Organized, accurate and centralized source of information for all participants
- ✦ Reduction of process lead time and errors
- ✦ Production of quality products and services with the best possible price

Results from Total Integrated Solutions Implementation

After implemented the solution, these results were yielded:

- ✦ Better control of procurement activities through information visibility
- ✦ Increased speed of information exchange between the Customer and its suppliers
- ✦ Greater response speed from the suppliers to the Customer's orders
- ✦ Delivery performance improved by 15%
- ✦ Increase in fulfillment cycle up to 10%
- ✦ Increase of overall productivity by 15%

Testimonial

Due to the significant improvements, this testimonial was provided:

"With R Systems IPO solution (Enterprise Procurement), our trading partners (suppliers) and we have witnessed significant increase in work efficiency and information visibility. R Systems has delivered a real and substantial value with a 15% improvement in overall productivity."

IT Manager

